



t-Gov Series

Transforming Local Government

2006 – 2007, London & Manchester

**06
07**

Your route to new sales opportunities in local government

Organised by Revolution Events Ltd.

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“ We have attended these events for the past two years as an exhibitor and also hosted a number of seminar session streams. They have provided great exposure to around 800+ local authority representatives and the conversations we had were of a very high quality. ”

- Kate Slater, Microsoft

t-GOV Series

www.tgovseries.org.uk



t-Gov EXPO Autumn

Transforming Local Government

06

14th & 15th November 2006, New Century House, Manchester



t-Gov EXPO Spring

Transforming Local Government

07

18th & 19th April 2007, ExCeL, Docklands, London

Event Profile

The Prime Minister is dedicated to the continued development and transformation of local government. Following the extremely successful series of local e-gov EXPO events, which attracted over 3000 local authority delegates over the past 18 months, we are delighted to announce the next generation of t-Gov EXPO events.

These highly targeted events will again pull together the knowledge and experience of councils, central government and key service providers to deliver on the government's transformational government agenda. The core content of the t-Gov EXPO conference programme will focus on the implementation of enabling technology, take-up of e-services and the transformation of local government through the use of IT.

Critical to the success of the transformation agenda is close co-operation with experienced service providers. Hence, the t-Gov events have been designed specifically to provide an opportunity for service providers to explain the business benefits of their offerings to a senior audience of local authority decision-makers.

The t-Gov EXPO events provide an informal environment where participants can learn, share and exchange relevant information across a wide range of technology-related issues, reaffirming existing relationships and forging new ones to facilitate strong working relations between the private and public sectors.

"The future of public services has to use technology to give customers choice"

- Tony Blair, 2 Nov 2005

Conference Content:

A high-level two-day programme at both events will draw on the experiences and knowledge of leading local authorities, central government departments and key service providers, with a focus on education & information sharing.

Major themes will include:

1. Innovation
2. Transformation
3. Efficiency
4. Digital Inclusion
5. Take-Up
6. Citizen Centricity
7. Mobile & Remote Working
8. Change Management

Delegate Profile:

A senior audience of Chief Executives, Members, e-Champions / Transformational Government staff, Purchasing / Procurement staff, Department Heads / functional decision-makers, Finance personnel and senior key IT staff / Project Managers from UK Local Authorities.

Target attendance (Autumn 06) = 250-300 delegates

Target attendance (Spring 07) = 1,000-1,200 delegates

Please ask for a sample of previous delegates.

Exhibitor Profile:

Large, medium and small suppliers of IT hardware, software or services to Local Government. Equally applicable to existing suppliers or those who are new to the marketplace.



Autumn 06 = 20-25 exhibitors

Spring 07 = 80-100 exhibitors

Speaker opportunities are available in conjunction with an exhibitor package.

"The quality & relevance of delegates were both excellent"

- Sophie Milner, Computerland

t-Gov EXPO ~ Autumn

14th & 15th November 2006
New Century House, Manchester

t-Gov EXPO ~ Spring

18th & 19th April 2007
ExCeL, Docklands, London



t-Gov Shared Services

07

Transforming Local Government

30th January 2007, New Connaught Rooms, London

Event Profile

It is clear that to achieve the Governments' target savings of £21.5 billion by 2008 the adoption of private sector methods into the public sector is essential; whether this be in the delivery of *human resources & payroll services, financial accounting, telephony, facilities management, contact centres or procurement*. The t-Gov Shared Services Conference will bring together expert speakers from both the public and private sectors - to present and debate the issues surrounding shared services in the local authority environment.

Given the huge potential for the shared services concept across the public sector, the only way that the step-change will be delivered is through very close co-operation within and between end-users and service providers. For success, an open-minded approach must be taken by all parties to develop and embrace the new models of service provision that will emerge.

Working together, the public and commercial sectors can create a compelling vision for shared government services that will help drive wider transformation.



New for 2006/2007: State of the art wireless networking system

This ground-breaking networking & messaging system uses wireless handheld devices to connect delegates, exhibitors and speakers throughout the day. It enables all participants to identify attendees they would like to meet (via a live searchable database, including photographs taken on arrival), locate specific people via built-in proximity sensors, send messages to anyone at anytime during the day, arrange a meeting, exchange electronic business cards and vote interactively during specific sessions.

Conference Format:

This information-packed one-day event will combine high-level keynotes and panel discussions, incisive case study sessions, powerful workshops, interactive tutorials and a range of networking opportunities. The t-Gov Shared Services Conference will play an important role in the decision-making process for UK local authorities.

Focusing on the shared services 'hot spots' of human resources, payroll, financial accounting, telephony, facilities management, contact centres and procurement, this event provides a targeted and unique platform for service providers to engage with potential customers in local government.

"The quality of delegates was very good. The organisation & pre-event information were excellent and the staff were very helpful."

- Kim McAllister, Mouchel Parkman

Delegate Profile:

Local Authority Chief Executives, Shared Services Directors & Managers, Efficiency & Strategy Directors, Transformation Directors, Business Delivery Services Directors, HR / Accounting / Administration & Infrastructure Directors, IT / ICT Managers, Heads / Directors of Finance, Facilities Managers, Heads of Procurement, Corporate Resources Directors, Directors and Heads of Department.

Target attendance = 150-250 delegates

Exhibitor Profile:

Providers of shared services solutions for human resources, payroll, financial accounting, telephony, facilities management, contact centres and procurement services.

Max number = 25 exhibitors

t-Gov Shared Services

30th January 2007

New Connaught Rooms, London



Event Profile – NePP Conference 2006

The Government is committed to transformational local government that delivers not just efficiencies but also substantially improved effectiveness. The Gershon Efficiency Review, Lyons Review and the eGU's Transformational Government Strategy all call for a continuous programme of service improvement and benefits realisation - delivered through modern, co-ordinated delivery channels. Meeting the government's demanding e-Procurement targets is not just about putting the right range of technologies in place. Above all, it is about ensuring good use of tax payers' money by ensuring best value throughout the procurement process.

“ Technology alone does not transform government, but government cannot transform to meet modern citizens' expectations without it... The vision is also about making government transformational through the use of technology... ”

- 'Transformational Government - enabled by technology', Cabinet Office 2005

Following two hugely successful National e-Procurement Project (NePP) conferences in 2004 and 2005, we are delighted to announce the official NePP Conference & Exhibition for 2006. t-Gov NePP National Conference will play a pivotal role in the on-going communication and delivery programme for the NePP, pulling together the knowledge and experience of local authorities, central government and the wider public sector to define and deliver clear e-procurement strategies.

Conference Format:

This year's NePP National Conference promises to be even bigger and better than 2004 and 2005. Over the course of two highly interactive days, around 250 senior purchasing, finance and IT executives from UK local authorities will attend more than 30 individual sessions, discuss common issues and current best practice and see the latest technologies in action in our dedicated networking and demonstration area.



Our comprehensive conference programme will comprise thought-provoking keynote sessions, best practice seminars, issue-based workshops and a wide range of real-life case studies.

Expert speakers will include:

1. Key representatives from the National e-Procurement Project
2. Local authorities that have already implemented successful initiatives
3. Central government departments
4. Relevant organisations from the service provider community
5. Other important agencies, such as the IDeA, OGC and SOPO

A Special Briefing for Chief Executives and elected members will ensure a top-level audience, and a drinks reception at the end of the first day will add to the numerous networking opportunities.

Delegate Profile:

200-250 finance and purchasing decision-makers from local and central government.

This event is aimed specifically at senior executives in purchasing, finance and IT roles within UK Local Authorities.

Typical job titles include: Chief Executives / Deputy Chief Executives, Councillors / Elected Members, Heads of Procurement, Heads of Finance, Best Value Managers, Contract Managers & Officers, Supply Chain Managers, Heads of IT.

Please ask for a sample of previous delegates.

Sponsor Profile:

A maximum of 25 service providers are able to take part in this unique event.

Companies with technology solutions targeted at all stages of the procure-to-pay cycle have the opportunity to network with and present to a highly targeted audience of senior decision makers.

Vendor packages include a speaker case study session within the main conference.

“ The best show I have exhibited at in my 40-year career. ”

- Brian Messenger, Compucares